

VILLAGE OF CHANNAHON BUSINESS RETENTION & EXPANSION SURVEY

ALL INFORMATION CONTAINED HEREIN IS CONSIDERED CONFIDENTIAL



Village of Channahon
Channahon Economic Development Corporation
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Channahon's Business Retention & Expansion Survey

All Information is confidential.

Visit Date: _____

Time: _____

OFFICE USE ONLY
ID#: _____

Visit Made by: _____ Organization: _____

_____ Organization: _____

_____ Organization: _____

Company Information	
Company Name	Date of Visit (mm/dd/yy)
Street Address	City/State/Zip
Main Phone #	Website
Contact Information	
Contact 1	Position
Email	Phone
Contact 2	Position
Email	Phone

Background Information	
1. Year business located to Channahon:	
2. Is this Facility: Owned / Leased	3. Lease expiration date:
4. If Leased, will your company renew its lease upon expiration?	
5. If no, please explain why:	
6. Property owner (if leased):	
7. Are there plans to expand?	8. Number of new jobs:
9. Location for expansion:	
10. If expansion plans are located outside of Channahon, please explain why?	
11. Are there any reasons Channahon may not be a location considered for future expansion?	
<i>Additional Notes:</i>	

Products/Services and Market
12. Which best describes your market? Local / Regional / National / International
13. How are you shipping your products? Truck / Railroad / Water (barge or ship) / Airplane / N/A

14. Over the last 5 years, total company sales are: Increasing / Stable / Decreasing	
15. Within the last year, total company sales are: Increasing / Stable / Decreasing	
16. What industry or business sector do you sell your products/services to?	
17. Primary Products & Services:	
18. Has the company introduced new products/services in the last five years?	19. Are new products/services anticipated in the next two years?
20. How are you marketing your products/services?	
21. Are there suppliers or service providers that the company would like to have located closer to this facility?	
<i>Additional Notes:</i>	

Workforce	
22. Full-Time Employees:	23. Part-Time Employees:
24. Temporary Employees:	

25. Number of jobs added in the last 3 years?	26. Number of jobs lost in the last 3 years?			
27. What is the primary reason for worker turnover?				
		Low	Moderate	High
28. How do you rate the availability of workers in this area:	1	2	3	
29. How do you rate the quality of workers in this area:	1	2	3	
30. How do you rate the stability of workers in this area:	1	2	3	
31. What is the average age of Full-Time employees?	32. What is the average age of Part-Time employees?			
33. What is the average age of Temporary employees?	34. Do you import employees outside the normal employee drive range of 30 minutes?			
35. If yes, from where (how far does the farthest employee travel)?				
36. Are there recruitment problems for particular positions or skills? Why?				
37. Are there anticipated changes in the make-up of your workforce? Why?				
Additional Notes:				

Technology			
Compared to your business segment how would you rank your company's use of technology for:			
	Low	Moderate	High
38. Internal office operations/ Business administration	1	2	3
39. Sales and inventory management	1	2	3
40. Marketing	1	2	3
41. Is the community's technology infrastructure adequate for your company's growth plan? Please explain:			
Additional Notes:			

Utility Services				
Please rate your satisfaction with your utility providers:				
	Low	Moderate	High	N/A
42. Water	1	2	3	
43. Sewer	1	2	3	
44. Natural Gas	1	2	3	
45. Electric	1	2	3	
46. Telecom	1	2	3	
47. Internet access	1	2	3	
48. Internet speed	1	2	3	
Additional Notes:				

Community Services				
Please rate the quality of the following services provided by the community:				
	Low	Moderate	High	No opinion
49. Police protection	1	2	3	
50. Fire protection	1	2	3	
51. Ambulance paramedic service	1	2	3	
52. Health care service	1	2	3	
53. Child care services	1	2	3	
54. School (K-12)	1	2	3	
55. Public transportation	1	2	3	
56. Traffic control	1	2	3	
57. Local streets and roads	1	2	3	
58. Highways	1	2	3	
59. Trucking	1	2	3	
60. Zoning changes & building permits	1	2	3	
61. Community planning (land use, etc.)	1	2	3	
62. Three Rivers Public Library	1	2	3	
63. Channahon Park District	1	2	3	
Additional Notes:				

Additional Information

64. Do you have any **IMMEDIATE** business needs or concerns?

65. What are the community's **strengths** as a place do business?

66. What are the community's **weaknesses** as a place to do business?

67. Are there any **barriers to growth** within the Village of Channahon?
If yes, please explain:

68. What are your top three (3) reasons for locating or keeping your business in Channahon:

- | | |
|--|--|
| A. Access to airport | I. Access to metropolitan amenities |
| B. Proximity to freeways | J. Local officials |
| C. Access to my customers | K. Workforce availability |
| D. Access to my suppliers | L. Recreation facilities/entertainment |
| E. Proximity to home | M. Quality of housing |
| F. Cost of doing business | N. Quality of life |
| G. Business Services
(e.g., printing, financial services, etc.) | O. Safety services |
| H. Financial incentives | P. Other: _____ |

69. As a business Organization, what activities/initiatives can the Village and CEDC be doing to support or enhance your business?

70. Are you a member of the Channahon Odor Alert Network (OAN)?

Cooperative Purchase Agreement

We are investigating whether the development of a local business purchasing cooperative may benefit our local businesses. The idea is to partner businesses together to cooperatively purchase similar products used in the conduct of their business at potentially discounted prices. We also hope to identify businesses in Channahon that can provide products/services to other local businesses.

71. Would you be interested in participating in a cooperative purchase agreement? Yes / No

72. Please list the frequently purchased supplies need for your business:

73. Does your business purchase majority of its supplies in Channahon? Yes / No

74. If no, where are majority of your supplies purchased?

Please List Any Additional Comments:

Follow-Up Needed? Yes / No